



Biography

DEFENSE COMMISSARY AGENCY

1300 E Avenue, Fort Lee, Virginia 23801-1800

Randall L. “Randy” Chandler **Principal Deputy of Sales, Marketing and Policy**

Randall L. “Randy” Chandler is principal deputy of Sales, Marketing and Policy for the Defense Commissary Agency, with headquarters at Fort Lee, Va. In this position, he focuses on sales, commissary operations, coordinating various initiatives including new technology, resources, commissary and industry business practices and operating strategies as well as developing and disseminating agency policy on all operational aspects of commissary management.

Mr. Chandler assumed his current role in August 2014 after serving since 2013 as the director of sales. There he was responsible for more than \$6 billion in annual sales. His recent tenure as sales director was his second tour in the position, having initially served in that role from 2007 to 2010.

In December 2010, Mr. Chandler was selected as one of two deputy region directors for then DeCA East. He became the Central Area director in 2011 after DeCA’s above-store reorganization formed the Store Operations Group and reformed regions into five geographic areas.

Mr. Chandler is noted as being one of the early founders of the agency’s marketing business unit. His commissary career began in 1979 with the Marine Corps Commissary System as a meat cutter at Camp Lejeune, N.C. Eventually, Chandler would become store director of the Hadnot Point Commissary at Camp Lejeune. During the formation of the Defense Commissary Agency, he was a Marine Corps representative to the DeCA Transition Team.

From 1998 to 2005, Mr. Chandler had left government service to work for industry, returning after seven years to become store administrator at Charleston Air Force Base Commissary, S.C.



AWARDS & HONORS

Defense Commissary Agency Meritorious Civilian Service Award
Superior Civilian Service Award

EDUCATION

2008, Federal Executive Institute, Charlottesville, Va.
2004, Customer-focused Selling and Negotiations Training, Alongside Management, West Palm Beach, Fla.
1993, Commissary Store Management, DeCA Headquarters, Fort Lee, Va.
1993 Basic Management Course, Office of Personnel Management, Lancaster, Pa.
1986, Basic Grocery Management, Cornell University, Camp Lejeune, N.C.
1985, Supervision of Civilian Personnel, Department of the Navy, Camp Lejeune, N.C.
1984, Supervision and Management of Navy Personnel, Camp Lejeune, N.C.
1974 - 1976, Coastal Carolina Community College, Jacksonville, N.C.

CAREER CHRONOLOGY

2013 - 2014, Director of Sales, DeCA Headquarters, Fort Lee, Va.
2011 - 2013, Area Director, Central Area, DeCA Headquarters, Fort Lee, Va.
2009 - 2011, Deputy Director, DeCA East, DeCA Headquarters, Fort Lee, Va.
2007 - 2009, Director of Sales, DeCA Headquarters, Fort Lee, Va.
2006 - 2007, Chief, Sales Directorate Semi-Perishable Division, DeCA Headquarters, Fort Lee, Va.
2005 - 2006, Store Administrator, Charleston Air Force Base Commissary, S.C.
1998 - 2005, Private industry
1994 - 1998, Chief Semi-Perishable Division, Marketing Business Unit, DeCA Headquarters, Fort Lee, Va.
1993 - 1994, Team Chief, Sustainment and Deployment Division, Directorate of Operations, DeCA Headquarters, Fort Lee, Va.

1991-1993, Commissary Management Specialist, Defense Commissary Agency Central Region, Little Creek, Va.
1991, Marine Corps Representative to the Defense Commissary Agency Central Region Transition Team, Fort Lee, Va.
1989 - 1991, Commissary Officer, Hadnot Point Commissary, Camp Lejeune, N.C.
1987 - 1989, Commissary Management Specialist, East Coast Commissary Complex, Camp Lejeune, N.C.
1983 - 1987, Deputy Commissary Officer and Meat Department Foreman, Tarawa Terrace Commissary, Camp Lejeune,
N.C.
1979 - 1983, Meat Cutter, Marine Corp Commissary System, Camp Lejeune, N.C

(Current as of November 2015)